NURSING FACILITY

PRICE-BASED PAYMENT METHODOLOGY FAQS

PRICE-BASED PAYMENT IMPLEMENTATION AND REIMBURSMENT

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GENERAL QUESTIONS

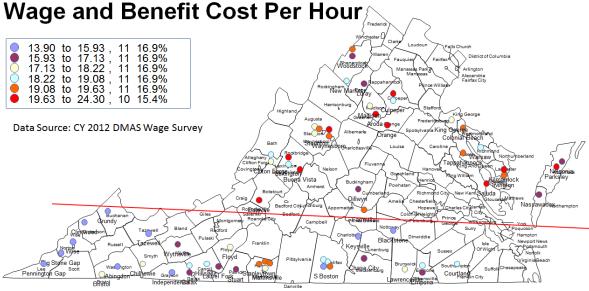
- Q24. Will rates be updated annually?
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- Q1. What is the timeframe for DMAS to implement a new price-based payment methodology?
- A1. On January 9, 2014, the DMAS Nursing Facility Medicaid Payment Workgroup unanimously voted in favor of implementing a fully prospective price-based payment methodology starting July 1, 2014. The DMAS workgroup is comprised of representatives of all three associations representing nursing facilities—VHCA, VHHA and VANHA. The 2014 General Assembly will consider a budget amendment to implement the new methodology.
- Q2. How will the rates under the new price-based payment methodology differ from the current cost-based system?
- A2. The proposed Nursing Facility Price-Based Payment Methodology includes the following:
 - Fully prospective operating rates for direct and indirect costs
 - Based on costs from a base year inflated to the rate year
 - Adjusted for regional cost differences
 - Direct costs are "neutralized" using raw case mix rather than normalized case mix
 - The rate for direct costs is based on an adjustment factor of 105% of the Medicaid dayweighted median for freestanding nursing facilities by peer group and the rate for indirect costs is based on an adjustment factor of 100.7% of the Medicaid day-weighted median for indirect costs for freestanding nursing facilities by peer group
 - There will be a price-based spending floor
 - The direct rate component will be adjusted on each claim by the resident's current Medicaid RUGs score (similar to the determination of Medicare rates)
 - The final rate will add prospective payment for capital, NATCEPs (nurse aide training), and criminal records checks
- Q3. How was the nursing facility price-based payment model developed?
- A3. The price-based payment model was developed using the 2011 NHDB direct and indirect operating costs per day. Direct costs were neutralized by raw facility case mix and inflated to SFY15. An adjustment factor was calculated as a percentage of Medicaid day-weighted median of free-standing nursing facilities by peer group to determine price.
- Q4. What are the peer groups for the price-based payment methodology?
- A4. The peer groups for price-based payment calculations are a combination of Medicare wage regions and Medicaid rural and bed size classifications based on similar costs.

<u>Direct Peer Groups</u>	Indirect Peer Groups
Northern Virginia MSA	Northern Virginia MSA
Other MSAs	Rest of State – Greater than 60 Beds
Northern Rural	Other MSA
Southern Rural	Northern Rural
	Southern Rural
	Rest of State – 60 Beds or Less

See attached map that shows Northern Rural and Southern Rural.

Virginia Rural Average Nursing Facility



- Q5. What are price-based spending floors?
- A5. All facilities receive full price if costs, inflated to SFY 2015 are at or above 95% of the price. Facilities with projected costs below 95% of the price have an adjusted price equal to the price minus the difference between their projected cost and 95% of the unadjusted price. By limiting the potential gain of low cost facilities, it is possible to implement higher adjustment factors for other facilities at a lower overall expenditure level and reduce the amount of transition losses for higher cost facilities.
- Q6. Will there be a transition to the new price-based payment system?
- A6. There will be a four year transition. Rates will be a blend of the facility's current cost-based rate and new price-based rate in 25-percent increments. The cost-based rate component will be prospectively established based on the current cost-based methodology with PFY11 cost report inflated to the rate period. Current cost-based rates include a facility case mix adjustment for the direct cost component. DMAS will remove the case mix adjustment from the direct cost component of the cost-based rate because the case mix adjustment will be determined on an individual claim basis.

During the first transition year for the period July 1, 2014 through October 31, 2014, DMAS shall case mix adjust each direct cost component of the rates using the average facility case mix from the two most recent finalized quarters (September and December 2013) instead of adjusting this component claim by claim.

- Q7. Is a State Plan Amendment (SPA) required for the change in reimbursement methodology to a Price-Based Payment System?
- A7. Based on the authority granted by Item 301.KKK of the 2014 Appropriation Act, DMAS will submit a State Plan Amendment (SPA) for the price-based methodology.
- Q8. How will the price-based payment methodology impact FRV rates?
- A8. DMAS will continue to reimburse freestanding nursing facilities for its capital costs through FRV. In order to make FRV prospective with the state fiscal year, providers will be required to submit calendar year FRV reports. FRV rates for the upcoming fiscal year will be based on the prior calendar year information aged to the state fiscal year and using RS Means factors and rental rates corresponding to the fiscal year. DMAS will make mid-year FRV rate adjustment for new beds or a major renovation.
- Q9. Why are the Fair Rental Value (FRV) rates (effective July 1, 2014) that were pending budget approval different than the rates posted on the DMAS website?
- A9. The FRV rates posted on the DMAS website reflect the 8.0 percent rental rate mandated in Item 301.KKK of the Act. Myers and Stauffer will be sending a revised FRV rate letter to all nursing facility providers.
- Q10. Does the Fair Rental Value (FRV) rate remain at 8% for FYs 15 and 16?
- A10. Yes, the rental rate floor will remain at 8% based on the SFY 2015 approved budget.
- Q11. Since DMAS will make a mid-year FRV rate adjustment for new beds or a major renovation (\$3,000 per bed), is the old FRV capital rule of \$50,000 per project no longer valid?
- A11. The Schedule of Assets grouping of \$50,000 per project is still valid. The Schedule of Assets Reporting should not be confused with the \$3,000 per bed threshold for major renovations. The regulations in 12VAC30-90-38, subsection D will remain in effect.
- Q12. Will the RS Means by location and Average Age Calculation remain the same under the new price-based methodology?
- A12. Yes, the RS Means by location and Average Age Calculation will remain the same.
- Q13. If a facility adds additional beds, will inflation be added to the 2011 cost report period, or will the rebasing period be updated plus inflation?
- A13. The operating rate will not change based on a change in the FRV rate and/or the number of beds.
- Q14. Will the new price-based methodology affect billing procedures for nursing facility providers?
- A14. The transition to price-based reimbursement will not affect billing effective July 1, 2014. However, nursing facilities will be required to submit RUG codes similar to the Medicare

billing policy effective November 1, 2014. DMAS issued a Medicaid Memo on June 25, 2014 and will issue a Medicaid Memo detailing the new billing procedure prior to full implementation of the price-based methodology.

- Q15. What is the billing period for nursing facility providers?
- A15. Currently providers may bill weekly or monthly. The RUG code billed must match the RUG code documented on the MDS assessment that applies to the dates of service submitted on the claim.
- Q16. What RUG score will be used for the rates effective July 1st and November 1st?
- A16. For the July 1st rates, the case-mix adjustment reflects the facility-average for the two most recent quarters. Effective November 1, the billing instructions published in the Medicaid Memo will describe the method to bill the Medicaid (RUG-III, version 34) RUG assessment code determined by the MDS assessment for each resident during the billing period. The RUG code submitted for the billing period will be mapped to the RUG weight (CMI score). The billing method will be very similar to the Medicare billing method.

The RUG score should reflect the RUG code applicable to the dates of service in the billing period as calculated on the MDS assessment. DMAS will publish the RUG weight file when the Medicaid Memo is sent.

- Q17. What RUGS grouper will DMAS use for case mix purposes?
- A17. Initially, DMAS will continue to use the RUGS III 34 Medicaid grouper and associated weights. DMAS with input from the nursing facility workgroup will consider implementing RUGs IV-48 Medicaid Grouper and associated weights in year two of the four-year phase-in period. RUGs IV 48 is a more refined grouper with updated weights, but DMAS only started collecting RUG IV 48 information in June 2013. DMAS will need more complete RUGs IV 48 information before it can determine either the normalization to RUG 34 weights or the potential facility impact.
- Q18. What case mix scores will be used to calculate the November 1, 2014 rates that will be paid on a claim-by-claim basis?
- A18. For claims with dates of service on or after November 1, 2014, nursing facilities will be required to submit the Resource Utilization Group (RUG) on each claim. DMAS will send out a Medicaid Memo detailing the billing instructions for submitting the RUG. The RUG adjusted direct rate will be added to the sum of the other rate components to produce the total per diem for each claim.
- Q19. Since MDS assessments are currently done approximately every 90 days, is that what will be used for billing?
- A19. Yes, however, if there is a significant change in the patient status/condition requiring an updated MDS assessment, the assessment completed at the beginning of the quarter should be used for the whole quarter.

- Q20. Effective November 1, 2014, how often will the Case Mix Index (CMI) score for each patient need to be updated for billing purposes?
- A20. DMAS plans to require nursing facilities to follow the current MDS process for Medicaid patients. At full implementation of the price-based methodology on November 1, 2014, if there is a significant change in the patient's status, a new RUG code should be reported on the claims on or after that date. We will issue a Medicaid memo detailing the billing instructions prior to full implementation on November 1, 2014.
- Q21. How much of the current payment (effective July 1, 2014) will be cost settled?
- A21. Payments for dates of service on or after July 1, 2014 will not be settled. Myers and Stauffer will continue to collect and audit cost reports, but we will not retroactively adjust price-based rates.
- Q22. Will changes be made to the existing PIRS cost report to report Medicaid Coordinated Care days separately and not include in the rate calculation on Schedules H and R-1?
- A22. The CCC days will not be reported separately, the CCC days should be included in the total days reported for the facility. Only Medicaid fee-for-service days should be reported as Title XIX days.
 - DMAS is in the process of reviewing the cost report changes. We will provide updated cost report instructions through the cost settlement vendor.
- Q23. How will the new price-based reimbursement methodology affect payments to Intermediate Care Facilities (ICFs)?
- A23. There will be no change to the payments of Intermediate Care Facilities (ICFs) operated by the Department of Behavioral Health and Developmental Services (DBHDS).
- Q24. Will rates be updated annually?
- A24. Rates will be increased annually by inflation forecast by IHS Global Insight unless modified by the General Assembly. DMAS will rebase rates in SFY18 and every three years thereafter using the most recent calendar year settled cost reports for freestanding nursing facilities for the base year.
- Q25. Will there be any additional state funding for Medicaid rates?
- A25. The proposed budget includes full funding for nursing facilities for the first time since FY08. When fully transitioned, however, an additional \$10 million in funding is needed for the proposed changes in the operating payments. This additional funding is achieved by reducing the FRV rental rate floor from 9.0% to 8.0% over four years.

- Q26. How can I contact DMAS if I have additional questions regarding changes to the nursing facility payment methodology, including changes to FRV?